

A man with short brown hair and a friendly smile, wearing a dark suit, light blue shirt, and a red tie with a subtle pattern, stands in the foreground. Behind him is a city skyline featuring several tall skyscrapers, including one with a distinctive blue glass facade and another with a stepped top. A river flows in the lower left, and green trees are visible in the mid-ground.

Chapter 8
**Income & Personal
Development**

Personal Development Secrets
Of Successful Entrepreneurs



Steve Scott
The Houston Business Coach



Income and Personal Development

A Recap And Questions

From the video you learned that income seldom exceeds personal development. We can become more than what we got because we can become more than what we are.

The big challenge is to become all that you have the possibility of becoming.

1. Stop to think for a moment. What are three areas of your business or life where you want to commit to becoming more than you are?

a. _____

b. _____

c. _____

2. What will becoming more in these areas bring to your business and life?

a. _____

b. _____

c. _____

3. Too often we focus on what we are getting. To get more you must become more. Look back for a moment. How have you become more in the past? What were the rewards for you?

4. In the video I spoke about the law of personal development. It is hard to keep that which has not been obtained through personal development. I want your gains to be permanent. Think about what you would like to gain in the next year. List them here.

5. What will you need to do in personal development to achieve these gains? Write your thoughts here.

The Houston Business Coach series of educational products can put you on track to having more in your business and life. For other products go to TheHoustonBusinessCoach.com, For one on one coaching, contact us to discuss your options at 1-866-387-7805. We look forward to speaking with you.

©2010 The Houston Business Coach; No part of this study may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying and recording, or by any information storage or retrieval system, except as may be expressly permitted in writing by the publisher. Requests for permission should be addressed in writing to Steve Scott at info@TheHoustonBusinessCoach.com • DeborahsGraphic.com, 936.718.2078