

A misty forest scene with tall, slender trees and vibrant pink flowers in the foreground. The atmosphere is soft and ethereal, with light filtering through the mist. The word "September" is written in a purple, cursive font across the center of the image.

September

September

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September 1

The Make It Happen Rule

The Make It Happen Rule:

1. You have to have a clear vision of what you wish to accomplish.
2. Determine if this vision is something you can do on your own or if you will need the support of others and build a team.
3. Set goals or deadlines for things to take place.
4. Take action. Without action nothing will happen.

In fact, action is the foundation of the Make It Happen Rule. You act to create a clear vision. You act when you determine the foundation that is needed. You act when you set goals and deadlines.

All those actions are important. Many people do the first three. It's the fourth one that is the most challenging.

It is challenging because you are taking action to move Make It Happen from your mind to a reality. That can bring a fear of failure. And it is the fear of failure that keeps many from transforming their mental intentions into physical reality.

To fully and successfully apply Make It Happen Rule you have to overcome the fear of failure.

Remember you are not judged by the number of times you fail. You are judged by the number of times you succeed. And the number of times you succeed is in direct proportion to the number of times you can fail and keep trying.

Fulfill the rule of Make It Happen. Keep taking action and keep trying. You will be pleased at what happens to you and your life.

September 2

Indecision

Indecision is about fear. All of us have indecision. But if too much of our lives is about indecision then things will be tough mentally and emotionally.

Why? When you have too much indecision it leaves a vacuum. This is a vacuum that begs to be filled up. The question is: What is it filled up with?

Yes, there are times where indecision is the best thing. But if you let this fear rule your life what you are saying to yourself is that you are not good at making decisions.

Indecision comes when you are facing something that is unknown. You are not sure. Indecision is a tough enemy. It is stealthy. Slowly and almost imperceptibly it can creep up on you.

Indecision is like a thief. It will take away opportunities and strip you of your motivation to accomplish what you want for your life.

You will miss grabbing opportunities that can move you forward. And, your frustration about not making a decision can cause you to end up feeling stuck and overwhelmed.

Indecision can steal your momentum, your business and your life. Worst of all it will steal your chances for a better future.

To overcome indecision, start getting better information. The information that brought you poor decisions in the past comes from what you read, what you see, what you hear and most importantly, from the people you associate with.

Examine where you are getting your information from. The decisions you are making are not wrong. It is the information you are receiving and who you are receiving it from that is causing you to make wrong decisions.

Make a decision to change some of the sources of your information. With good information you can be more decisive and start taking a sword to indecision.

September 3

Boost Your Self-Confidence

To boost your self-confidence you need to do the things you know you should do. What you know you should do to help boost your self-confidence falls into two areas.

The first area is maintenance. Everyday there are things you need to do to maintain your existence, your work and your lifestyle. Do well with these and you will have the foundation to do well in life. This helps your self-confidence.

More importantly, maintenance is about prevention. When you maintain things well you will prevent most major disruptions. Disruptions are failures and can be a function of neglect.

Maintenance and the goal of prevention that goes with it are critical to being able to spend time in the second area that boosts self-confidence, learning new skills or disciplines.

Without a solid and somewhat predictable foundation built on maintenance, it is extremely difficult to develop new skills and disciplines to move forward in our lives. After all, if you aren't doing a good job of maintaining, you constantly will have your time and energy directed to emergencies or crises.

When looking at new skills and disciplines think of this. If you bring the same skills and disciplines as you had last year to this year, things won't change much. When you develop new skills or disciplines it causes you to amend your thinking. And disciplines tend to multiply. As a result your activity increases. And it is purposeful activity that adds value to yourself and others that boosts your self-confidence.

Focus on maintenance and prevention. Then you will have the time and energy to develop new skills and disciplines. The result is that you will add value to yourself and have increased purposeful activity, which will boost your self-confidence.

September 4

Meshing

A Chinese Proverb states "Behind an able man there are always other able men." The truth is that teamwork, our ability to mesh together, is at the heart of any great achievement. Only when we come together as a team does the whole become greater than the sum of the parts.

The question isn't whether teams have value. The question is whether we acknowledge that fact and become better team players. One of the hardest things for achievers to learn is meshing.

Meshing is mixing their values with others to come up with something better. The hard part for achievers is to let go of "me" and to start thinking and acting as "we."

The greatest accomplishments occur when people with a variety gifts and talents mesh together to create something better than what they could have created individually.

Increase the odds of enhancing your real value and mesh with others.

September 5

Better By Choice

You can make your life better by choice. Ultimately the choices you make will have a huge influence on you. What choices do you need to make to have the future you desire?

There are many areas to focus on but one of the most important is goals. To have your life be better by choice you must continually ask yourself these questions.

- What goals do I have?
- What am I doing to achieve these goals?
- Where are these goals leading me?
- How are these influencing my thinking?
- Am I becoming the person I need to be to accomplish my goals?

Your life does not get better by chance. Yes, good random things can happen. But don't wait or hope on it. You only have so much time. Use your time wisely. Make the decision that your life will get better by choice.

Every day you can be better by choice.

September 6

Accounting And Accountability

You must have two things to be successful. And you need to have them working at the same time.

One is accounting. Accounting tells you where you have been. It gives you a frame of reference to learn from the past that allows you to chart a more intelligent approach in the present and the future.

As the saying goes, "It's hard to know where you're going if you don't know where you have been. Accounting is the foundation for wise decision making and is an important key to success.

The second key is accountability. Accountability is even more important to your success. It tells you what you have been doing. What you have been doing explains where you have been and what you have accomplished. And what you have been doing in the past can also be a good predictor of the future.

Accounting will show you the results of your accountability. Have someone hold you accountable for your goals and dreams and watch your success unfold. With good accountability you will have fun accounting for your success.

September 7

A Lesson From Toys

In the movie Toy Story 3, the toys are upset when they realize Andy, who played with them when he was young, is now growing up and will be headed off to college.

As part of getting ready for college, Andy has to clean out his room. The toys are put in boxes and are then to be stored in the attic. The toys are very unhappy about this because they know that they are no longer relevant or useful.

Through some unusual circumstances they end up on an amazing journey that allows them to rediscover their relevancy and usefulness.

Toy Story 3 is a wonderful metaphor about business and life. For the toys to succeed and remain useful they have to embrace personal growth and become more than what they are. When they do this it leads to a happy ending.

To succeed as human beings and to create our happiness to enjoy life we must embrace personal growth. Personal growth allows us to remain relevant and useful.

The lesson from the toys is their discovery that their lives were going to be no greater than their personal development. How true that is for all of us.

September 8

Action Without Words

I read a story about an employee who liked to ask difficult questions. He liked to ask them to show others that somehow he was superior to them. He would ask questions just for the sake of hearing himself talk. Or, for him, it was even better if his question somehow made the leader look bad.

One day at a company meeting he was drinking a glass of water. A point about attitude came up and as always, he was looking for some attention.

He raised his hand and was recognized. This time he did something he didn't normally do. He stood up and asked the question most of us have heard regarding attitude. With his half full glass of water in his hand he asked, "Is the glass half full or half empty?"

The group leader came over to him. He looked him squarely in the eye as he took the glass out of the employee's hand. With his eyes focused like lasers on the employee's eyes he drank the water. He handed the glass back to the employee with his eyes fixed on his.

Then he turned around and went back to leading the group. There were no more problems from the employee at that meeting or any in the future. Actions speak louder than words.

Actions without words, as a response to words, can speak even louder.



September 9

Stick To It

Think about a beautiful diamond. It is nothing more than a piece of coal that stuck to its job.

A piece of coal put under extreme heat and pressure turns into one of the most precious items on earth.

Your life on this earth is precious. You only get it once. Understand your mission and how to use your unique resources. Your life will have times where you will feel extreme heat and pressure. But like the coal, when your mission is clear, stick to it. You are being turned into a diamond.

The right course for your life will have challenges and obstacles to overcome. Beauty comes in many forms and one of them is from overcoming challenges.

Just as a piece of coal has to overcome extremes, you will encounter tests of your strength and character on your journey to success. The key to transformation into something better, as we have learned from the coal is to stick to it.

Only when you stick to it do you have the opportunity to sparkle like a diamond.

September 10

Out Of Order

To successfully embrace change and the promise of progress that it brings, you must get out of order. Change by its very nature takes our normal order and challenges us to grow and to move forward by requiring us to get out of order.

When you experience change you not only get out of order but you can feel out of balance. Once again being out of balance is a requirement for personal growth and forward progress.

As you stand, picture both of your feet planted squarely on the ground. You are in balance and everything is in order. To move forward you must take a step. As soon as you take that step you get out of balance and out of the order you were in.

A willingness to get out of order and out of balance, and to learn new ways of doing things, to broaden your relationships, to develop new disciplines or skills are all necessary elements for personal growth and forward progress.

As you make forward progress you leave the past behind and step into a better future. As with nature, you must get rid of the old in order to make way for the new.

Commit to change and personal growth by getting out of order and to getting out of balance. All of the great inventions that make life better today were because someone decided to get out of order and to get out of balance.

Get out of order. It is the first step you must take to having personal growth and a better life.

September 11

Lose-Lose

In the book, *The Seven Habits of Highly Effective People*, the author, Stephen Covey, talks about Lose-Lose relationships. These are not good relationships.

Two people say that we know that this won't work for either one of us but we will come together at this time because we like being in a relationship with someone who is unhappy, unfulfilled or not successful like us.

Lose-Lose is a very destructive form of relationship on any level. There are businesses who do things where the odds of success are very slim. Everyone sees it except the key people who somehow feel that if they make the effort together, maybe to make up for some past transgression, that somehow the past transgression will be forgiven.

All that is being done in this case is creating another transgression that does not bode well for anyone and is a repeat of the past.

Lose-Lose, among other things, is about repeating the mistakes of the past in the present. How come this happens? It happens because there is not an alternative positive vision of the future on the part of both parties.

If there is nothing to strive for then we might as well repeat the mistakes of the past. Lose-Lose is not good.

Lose-Lose is failure.

September 12

Grow By Letting Go

Grow by letting go. That's what happens in nature. Let's take a look at trees.

Every tree will grow as tall as it possibly can. How does the tree do that. Every year it let's go of its leaves and possibly some branches. The tree understands that you can't hold onto the old while at the same time trying to incorporate the new.

Grow by letting go. That is the secret to greater growth in both business and life. There is one constant in life. It is change. Letting go is the foundation for change and for greater success and fulfillment.

Only when you let go of an old idea may a new one enter to start the process of change and improvement. When you don't let go of an old idea it is similar to stepping forward with one foot while the other is firmly planted in the past. Your progress will be limited or non-existent.

Grow by consciously looking for areas in which to let go. Let go of ideas and ways of doing things to make way for new ideas and ways things can be done better.

That's the secret to greater growth whether it be in your business or personal world. Grow by letting go and you, and what you do in life, will rise to a higher level.

September 13

Over Time Or Overnight

I was talking with someone who referred to someone we know as an overnight success. They wanted to know how this person could achieve success so quickly.

They were shocked at what I shared with them. Over thirty years in business and this person had two bankruptcies as well as two other ventures that did not work out.

Also, this person had three successes. The bankruptcies occurred when they were young. They had now been practicing the art of being a successful business person for thirty years. But it was only in the last two years that what this person had learned from his failures and successes had all come together.

Failures are the necessary tests in the class of success. We learn from our failures. I guess you can call that a positive negative. To learn enough, and most importantly to become a person with the skills and disciplines to be successful, takes time.

Almost all successes that last for more than a short period of time are over time successes, not overnight. They require the development of not only business skills but of the growth of the person.

Over time you enlarge yourself by adding to your skills, disciplines and thinking. Only then are you ready to attract success. That is hard to do overnight. But when you are persistent, you can do it over time.

September 14

Procrastination

Procrastination is destructive. If left unchecked it may destroy dreams, drain bank accounts and sour relationships. Procrastination brings a lack of trust to relationships. There is always the question if something will be done, and if so, when?

There are certainly situations where procrastination is necessary. There is a need for additional clarity or resources. Until we have them, we put off making a decision or taking action. That's understandable.

But procrastination on things that can be addressed in timely manner, can be deadly to our growth and progress. When you procrastinate you run the risk of being "too late."

"Too late" is not a good place to be.

Can you have success when you procrastinate? At times by putting things off you can come up with a better alternative or solution. But when it comes to things that need to be done now, procrastination can lead to unnecessary failure and the unwarranted use of other peoples' time and energy.

Procrastination brings uncertainty and very often you pay a price by being "too late." You lose at worst and diminish at best the trust others have in you.

Procrastination and the lack of trust that comes with it, creates a downward spiral, slowing momentum, weakening an individual's or a team's self-esteem and productivity while creating difficulties.

Kill procrastination by being on time before you are "too late."

September 15

Your Reputation

When it comes to your reputation there are many factors that go into it. Character, reliability and performance are three interrelated factors that will strongly influence your reputation.

Good character is huge when it comes to your reputation. Honesty is important. Your integrity, which includes honesty, goes much further. You make commitments and keep them. That builds trust.

Reliability is a critical component to your character and will have a major influence in defining your reputation. Make sure that you are reliable. That builds trust. People love dependability.

Performance defines what you are able to do with your character foundation. In our results centered environment, high performance is a coveted character trait.

High performance doesn't mean that you always succeed. It means that you give everything you have to make whatever you are doing the best. High performance people are trusted.

With all three present, good character, consistent reliability and high performance your reputation will be enhanced. Many people try to bypass these three and have you focus on what they are going to do. They want you to think that because of their good plans and intentions that somehow that creates a good reputation.

Be careful of these people. Good plans, without good character to support them, is an abyss waiting for someone to fall into it. Your reputation will never be built on what you are going to do. Your reputation is built on what you do and how you do it.

September 16

Respect

Each one of us would like to have the respect of others. When others respect you it means that they see some value that they admire.

They see kindness. They see thoughtfulness. They see honesty. They like your ability to create boundaries. They admire your good relationships.

Very often people complain that someone doesn't respect them. Most of the time, it has nothing to do with respect. It has to do with whether or not the other person likes you. When one person says no to another person, that person very often will claim that they have been disrespected.

Disagreement or an unwillingness to go along with someone's plan is mistakenly called disrespect. At this point, if there was respect, it is now diminished or lost because the focus is no longer on what's right, but who's right.

When people enter relationships with the "I am right" philosophy, there is no room for them to respect another person.

Why? People who are into who's right are not about respect. They are about gaining personal power, compliance and ultimately control over others.

They are into I win, you lose. If someone respects you they are looking for a relationship that says I want things to be I win, you win. And, if that can't be accomplished they don't belittle you or try to force you to change. They say I gave it my best and walk away.

Seek a win-win for all or walk away. That shows respect yourself and that you are respecting others.

September 17

Profit

The profit in business is what remains after expenses and taxes. Profit is the fruit of the business efforts. The profit in life is what remains after our necessary activities to where we can live and enjoy life.

In both cases profit is a mirror. It can be a mirror of how a business is run. And it can be a mirror as to how you live and enjoy your life.

Profit in business is called the bottom line. The same is true in your life. Profit is the result of your efforts. It is your bottom line.

If you want greater profit in your life you need to start with a goal of what a profitable life will look like. Have a clear and compelling vision of the future you want to create.

The first step is that you must create this vision. Get into the details. Have your vision go out into the future a year, three years and five years from now. This gets you thinking ahead and about all the possibilities for your life.

Focus on the creation. Invest your time and thought. What you create is what you will take action on and hope you will accomplish. Creation is important. What you create will determine your profit.

September 18

The Right Track

All of us want to be on the right track. Being on the right track implies that we are taking a route to a successful outcome. But to have the success you envision you must do more than to be on the right track.

Will Rogers once said, "Even if you are on the right track you will get run over if you just sit there." You must keep moving forward. You must continue to grow once you are on the right track.

If you don't grow you will get run over. Run over by what? It can be by other people who are pressing forward more than you. It can be by others who more readily adapt to change.

But the biggest thing that will run you over is your own inability to keep making progress and to keep growing. The only true competition is within yourself. It is the competition between who you are and who you can be.

When you are on the right track you are realizing more of your potential. You have discovered your path to greater success and happiness. But to stay on this track you must keep moving by taking forward steps.

Be on the right track and keep moving on it. As you do you will move closer to your destination of choice.

September 19

Are You Playing To Win?

Are you playing to win? Are you playing to win in your life by looking for the possibilities to grow?

Playing to win is about seeking out the possibilities to grow. And there is one more component to playing to win. You must take action.

You can find the possibilities to grow and to become more, but without taking action you will never take advantage of them.

Playing to win is about taking action.

Playing not to lose is a mindset that can be taken when you don't want to play to win. Playing not to lose is saying that, in reality, you have chosen to play to lose because you have chosen to remain where you are at and not grow.

Always play to win when it comes to your personal growth and development. When you do, you will add value not only to yourself but to the lives of the people you touch.

September 20

Two Important Life Changing Words

What are the two most important life changing words?

“Thank you.”

You can't complain your way to success.

You can “thank you” your way out of a problem.

“Thank you” is the exit ramp to success.

“Thank you” is a humility that attracts people to your human core.

“Thank you” is the password to a better you.

A “breakthrough” comes after a “thank you.”

"Thank you" is about appreciation for others and gratitude for what you have.

Most importantly, "thank you" is an attitude of living that will enhance your joy and happiness in the adventure that is your life.

September 21

Look Forward

Look forward. That is the way to make things happen. When your focus is on what can be and who you can become you will take the steps to build the momentum for the things you envision to become a reality.

Too often people want things to happen but they don't. How come? One of the big reasons is that they have been conditioned to look back. They spend much more time and energy in looking back than they do in looking forward.

When you look back more than you look forward you have put your focus on the past. Focusing your mental activity on the past is like driving your car using the rear view mirror. You will miss a lot of things and have a lot of accidents.

When you look forward you are looking through the windshield. The windshield gives you a deeper and wider point of view. It also shows you the opportunities in the present that can lead you down the road to the future you desire.

Get a glimpse of the past from time to time. It can educate you about what has happened and be a good reference point.

Otherwise look forward. Look forward and guide yourself to realizing your goals and dreams.

September 22

Recurring Problems

Recurring problems will drain you in many ways. They rise up regularly to drain you of energy and focus. And, they diminish your self-esteem, how you see yourself, and your self-confidence which is how you act to move forward.

Recurring problems are no fun. There are many ways to go about dealing with recurring problems to where they are solved, and more importantly, stay solved.

If you would you like more of the problems you solve to stay solved there are four areas to look at.

First, when problems reoccur ask yourself the following:

1. Did I have a sense of urgency?
2. Did I have a sense of commitment?
3. Did I pay attention to the details?
4. Did I actively follow up?

If a problem remains unsolved or recurring it is usually because of a failure in one or more of these areas.

To minimize or eliminate recurring problems have a sense of urgency. Get after it. Have a sense of commitment. Stay on it. Pay attention to the details. Make sure they are being attended to. And follow up. Make sure that you or those who are solving the problem are held accountable for the results.

Keep these four things in mind and you are on your way to minimizing or eliminating many recurring problems.

September 23

Good, Better, Best

In the Mother Goose Nursery Rhymes Mother Goose stated; "Good, better, best; never rest till "good" be "better" and better "best."

What a great message for a young child to receive. It's also a great message for adults.

But how do you get to be best? Excellence is not something that is thrust upon you. A lot of people wish that were the case. To be your best takes work.

Work is the best four letter word. Work is the foundational key to success. Working with a purpose can make life sweeter and more fruitful.

Best is achieved through discipline and tenacity to a worthwhile purpose. In the words of Mother Goose, "never rest till "good" be "better" and better "best."

September 24

Too Much Of Nothing

"Too much of nothing can make a man feel ill at ease. One man's temper might rise and another man's temper might freeze"-Peter, Paul & Mary.

What is too much of nothing? Too much of nothing occurs when you don't feel a sense of purpose to your life. You are existing, not living. You may be earning well but you haven't learned how to live well. Living well means having something to live for that expresses your gifts, talents and is moving you toward fulfilling your potential.

With too much of nothing you don't feel good about yourself. This impacts everything from work to relationships. You are doing things to fill time. But the key to happiness is to make your time count.

Is your routine too much of nothing? Is it getting you through the day, yet you don't feel satisfaction at the end of the day?

If it is you will find like Peter, Paul & Mary said, "One man's temper might rise and another man's temper might freeze." You will find that you are either upset or stuck. Actually they are both about anger. If you are very upset you are angry. And, if you are stuck, frozen, you are angry.

Purposeful activity and the sense that you are on a mission will fill the void created by too much of nothing. You are now living to be something in your life, not just to get through life.

Create a life of purpose and you will have something that chases away too much of nothing. And you will no longer be ill at ease because you have left "too much of nothing" behind and are now living a purpose filled life. Live a purpose filled life and you and your life will amount to something.

September 25

Harmony

Harmony is something that denotes a pleasant state. In music it is defined as the combination of simultaneously sounded musical notes to produce chords and chord progressions that have a pleasing effect.

In life harmony can mean agreement or concord. Concord, for example, could be the harmony between a man and the machine he is using which produces a pleasing result.

In your life what does harmony mean? For most people it is happiness. Your relationships are in harmony. You love the work you do. You feel there is something of more value is added to your life and to you when two or more elements come together in harmony.

Happiness is definitely one of the outcomes with harmony. Albert Camus said, "But what is happiness except the simple harmony between a man and the life he leads?"

Your life is your choice. You are the creator. You have the power to create harmony. Harmony and the happiness it brings are by design, not by chance.

September 26

Every Decision

Every decision you make is important. The sum total of your life is a reflection of your decisions. All of us make some very good decisions and also some that are not so good. That is life.

People say that decisions are important because you are deciding what to do. I agree.

But every decision you make first and foremost is not about what to do. It is a decision about Who You Are.

When you see that your decisions are about Who You Are and when you understand it, everything about your view of decisions changes.

Who are you? When every decision is important you will start to see yourself and your life in a new way.

Start today by making decisions that will start leading you to being better, to having a better life and to having better relationships.

Knowing now the value of every decision you will start making decisions that will leave a legacy of a life well lived. A life well lived is a reflection on the person who understood that every decision matters.

September 27

Talent, Potential And Hard Work

All of us have talent. All of us have potential. Realizing our potential is taking our talents and developing them more fully. It is saying that I am going to take my talents and take them to a higher level.

What keeps people with talent and great potential from going up the next rung of the ladder of success. It is the unwillingness to do hard work.

Talented people are everywhere. Talents are the natural gifts in skills and abilities that you are born with. Yet talented people, who have great potential, fail to reach their potential all the time. How come?

Talent makes things come easy. We can be at or near the top without hard work.

To remain at or near the top with our talent we must develop a new skill. Hard work is a skill or a discipline that must be developed. It does not come naturally or easily. Hard work is a choice.

Choose hard work and you will better use your talents to reach your potential. Hard work brings rewards to us that comes from no other source.

September 28

Project Management

Project management is what life is about. All of us have projects we are managing. Whether it involves going grocery shopping to managing a high powered team at work, we are always involved in project management.

Whether your projects are personal or business related there are two components that are part of successful project management.

The first is choice. Choice is the power to select. It is about options. Selection is very important. Select the wrong option and things will not go well.

The second part of successful project management is the decision. With a decision you are seeking to arrive at a solution that ends uncertainty or dispute.

Decision making is an action. It is making a commitment to a specific path based on the choices you have at the time.

Furthermore, each decision has an emotional and intellectual component. Success in project management is much more likely when you in your personal life or your team at work buy into both.

Respect and acknowledge the emotional and intellectual components of project management. Understand if in a team environment how your team feels and thinks. Understand how you feel and think.

When you do, you will have better communication, and increase the likelihood that the project management in which you are involved, whether it is personal or business, will have a successful outcome.

September 29

Two Things That Most People Want

Very often I hear people talk about the two things they want. They want more money and they want more time.

You can earn more money. In fact the possibilities are endless. If you don't like where you are at now, you can decide to change it. You can get more education. You can develop a new skill that makes you more valuable.

But to earn more money through developing yourself takes time. So if you want more money, where are you going to carve out the time to take that course or develop that new skill that can increase your income?

When it comes to time, unlike money, all of us are given the same amount. We have 24 hours in a day. To create the possibilities to have more money, what are you going to do with your time?

Are you going to take that online course? Or does it keep you from watching your favorite TV show? Are you going to develop a new skill by working at developing it? Or, will that cut into your weekend recreational time?

All of these take time. The decision is yours on how to use the time. It all starts with you. Whether you are seeking more money, happiness or a sense of accomplishment in life, it all starts with and is about what you choose to do with your time.

What is your choice? It will be as you wish.

September 30

How Do You See It?

There is a story that is told about an over population of wolves in the western United States. They were killing ranchers' cattle and horses. A bounty of \$5,000 was to be paid for every wolf that was killed.

Sam and Jeb heard about this and decided they were going to become rich. They knew that the wolves hid in the woods and went searching for them. After a day of hiking and not finding any wolves they built a campfire went to sleep.

Part way through the night Sam awoke and saw 50 red eyes surrounding him....25 wolves. He was scared. The eyes kept getting closer and closer. There was no way they could shoot all the wolves.

Scared and fearing for his life, he immediately woke Jeb to the danger. Jeb looked around as the wolves closed in and remarked, "Great! We are going to be rich."

Your attitude determines how you see things. There is opportunity within most difficulties. How do you see it?