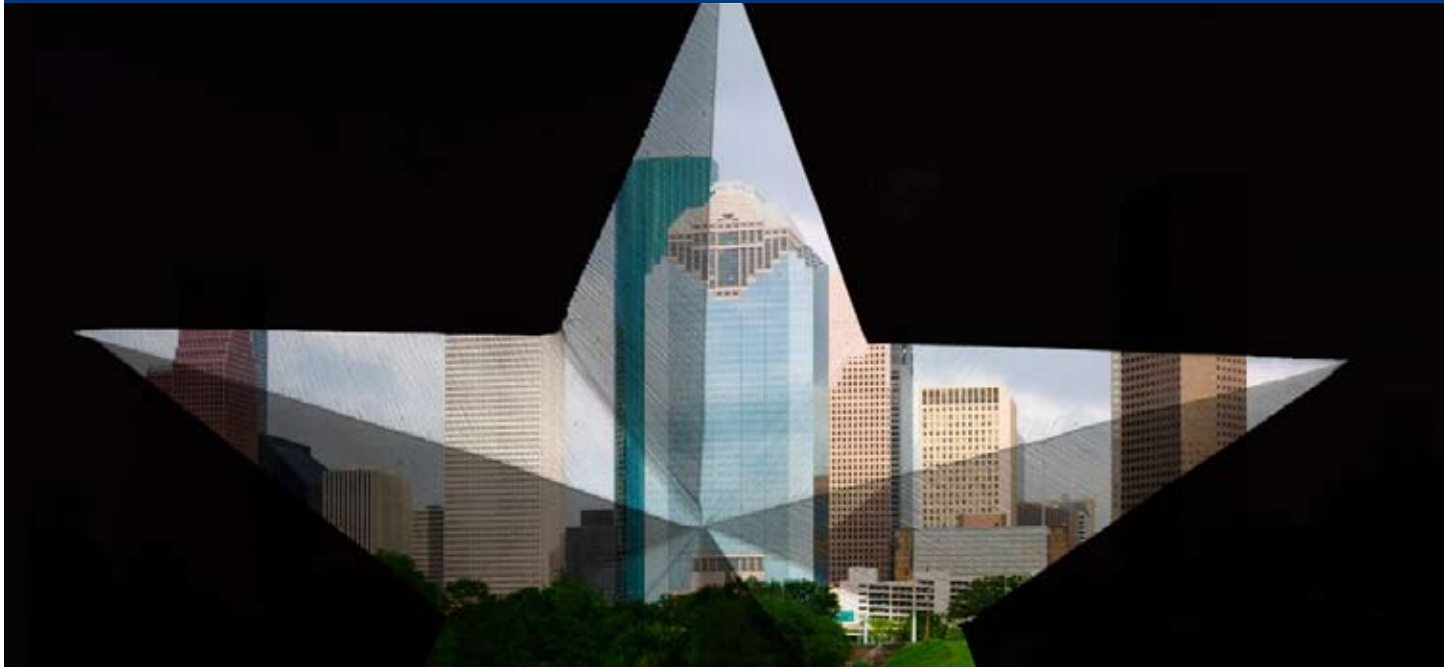


Chapter 3
Fear & Faith

**Character Secrets Of
Successful Entrepreneurs**



Steve Scott
The Houston Business Coach



Fear and Faith

Questions for Reflection and Evaluation

Fear and faith are flip sides of the same coin. It is the coin of accomplishment. When you flip it and fear shows up then not much happens. Yet, when faith shows up you will move forward.

Fear can be a great motivator to get things done. Yet, to create a big picture of the success you want in your business and life takes faith. You have to be able to see what you don't have. You have to have a vision of the ultimate outcome you desire. And, faith is the train track you must take to get there.

1. Napoleon Hill in "Think And Grow Rich" said, "What the mind can conceive and believe, it can achieve." List three things that you want to achieve and next to each write down what is holding you back.

2. Identify three fears. Action cures fear. What action will you take to overcome these fears.

3. Faith is the opposite of fear. List three areas where you could bolster your faith and start exercising that faith muscle.

Sometimes the best place to start is with something small that you can easily overcome. That builds momentum and confidence. Remember, most of the time overcoming our fears is not a question of “can’t”. It is a question of “won’t”.

The Houston Business Coach series of educational products can put you on track to having more in your business and life. For other products go to TheHoustonBusinessCoach.com, For one on one coaching, contact us to discuss your options at 1-866-387-7805. We look forward to speaking with you.

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